



GOVERNMENT OF SRI LANKA (GOSL)

MINISTRY OF MEGAPOLIS AND WESTERN DEVELOPMENT (MMWD)

STRATEGIC CITIES DEVELOPMENT PROJECT (SCDP)

ANURADHAPURA INTEGRATED URBAN DEVELOPMENT PROJECT (AIUDP)

REQUEST FOR EXPRESSIONS OF INTEREST (EOI)

FOR

**CONSULTANCY SERVICES FOR TECHNICAL ASSISTANCE TO URBAN DEVELOPMENT
AUTHORITY TO DETAIL THE PROPOSED ANURADHAPURA CITY DEVELOPMENT PLAN
(CSCDP)**

Package No.: SCDP/ AFD/CS/04

RESPONSES TO THE QUERIES RAISED BY SEVERAL COMPANIES

The following table summarizes the queries sent by several companies in regard to the REOI and our responses. Queries have been edited for clarity and to accommodate similar queries raised by others.

No.	Query	Response
1	Please provide us the relevant document set of EOI to be submitted.	There is no specific set of documents provided for the EOI; however, the REOI has given detailed requirements to be included in the EOI; specifically, sections 11,12,13 and 14. You may use those as a guide and include any

		additional information you may be of the opinion would be useful in evaluating your EOI.
	Is there any detailed Terms of Reference available?	The TOR will be made available to short-listed companies based on the EOI for them to submit a detailed technical/financial proposal.
2	What would be the number of parties (local and International) that can be in a Joint Venture in submission of EOI?	Maximum of one (1) local firm and a maximum of one (1) international firm. Once the EOI are evaluated, a maximum of 6 will be shortlisted to whom we will issue the TOR to forward a technical/financial proposal at which stage, as given in the TOR, you may decide to co-opt other firms.
3	In the REOI, it is mentioned as "EOI must not exceed the 50 pages". But when including our company profiles qualifications, experience and all, it is difficult to keep the EOI within 50 pages.	Include summarized versions of qualifications and experience.
	Does the 50 pages limit correspond only to the two points mentioned below: (1) the domain of each consortium member and (2) references (technical part of the response)? Or does the 50 pages limit correspond to the whole EOI? (In that case the administrative part of the EOI including the audited financial accounts will not fit in 50 pages).	Please note that the number 50 is an indicative figure; if inclusion of audited accounts require more pages, one option would be to give a summary of accounts within the EOI and give the audited statements as an annexure.
	Clause 14, p.no.4 specifies a page limit of 50 per consortium. Clause 13, p.no.3 specifies that Audited financial accounts for last five years, registration details, etc. are to be included. We would request the client to confirm that audited financial statements and registration certificates can be included in the Annexure and would not be included in the 50 pages.	Audited financial accounts, registration details can be attached as an annexure and would not be counted within the stipulated maximum 50 pages.
	Clause 13, p.no.3 specifies that audited financial accounts for last five years are to be included. We would request the client to confirm that these financial statements are to be submitted only by the lead bidder.	Financial statements/audited accounts only of the lead company (in case of a JV) may be submitted.

4	<p>Clause 13, p.no.3 specifies "Relevant experience in Programs of similar nature and complexity (for the last 10 years – since January 2008)" whereas clause 14, p.no.4 specifies "The number of references: this number should not exceed 10 for the entire offer, and the references must have been done (or still ongoing) within the last five years;" We would request the client to confirm that we can include project references since Jan 2008.</p>	<p>The Consulting firms should have been actively engaged in projects of similar nature and complexity for the last 10 years; but specific references are to be given only to those done or are on-going within the last five years.</p>
7	<p>Are we allowed to use our parent company credentials (in case of a Sri Lankan registered company and 100 % subsidiary of an international company)?</p>	<p>No; this is allowed only if the parent company bids.</p>
8	<p>Since the maximum two bidders are allowed (in case of JV or Consortium arrangements) with 1 local and 1 international, we would like to know can we use credentials of our 100% subsidiary if parent company bid as an applicant OR vice versa can we use parent company credentials in case of applicant is a 100% subsidiary?</p>	<p>If the Parent company bids it can use the credentials of a 100% own subsidiary company but not the other way around.</p>
10	<p>Clauses 13 and 14: We understand that the projects overall (completed or ongoing) to be shown of last 10 years in any of case above.</p>	<p>Yes.</p>
12	<p>Will there be any conflict of interest in submitting the EOI since we are a government institution regulating the development of the country?</p>	<p>The relevant questions are whether your organization is legally empowered to enter into JV with foreign firms to undertake planning assignments in Sri Lanka, whether your organization is empowered by relevant legislation to undertake planning assignments, et c. We are of the opinion that these issues (including conflict of interest) need to be sorted out by your organization. In addition, your organization has to be legally and financially autonomous, operating under commercial law and is not a dependent agency of the government</p>